

**EXHIBIT F
PERSONNEL SCHEDULE –FY 2014**

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The purpose of this form is to list the positions being claimed against Tourism Marketing District Funds for the Fiscal Year. An updated copy of this form must be maintained at all times and any adjustments must be reported to the SDTMD. Prior approval is required where changes will impact approved budgets for executed SDTMD agreements. Please round amounts to whole dollars. If the staffing claimed against TMD funds exceeds six employees (6), a separate spreadsheet is to be generated by the applicant that is supported by the applicant's budget and submitted as "EXHIBIT F".

	A	B	C	D	E	F	G
NO.	POSITION TITLE	JOB CLASSIFICATION (SALES/MARKETING/ ADMIN, ETC.)	FOR HOURLY EMPLOYEES - AVERAGE TOTAL HRS PER MONTH (W / TMD FUNDS)	AVERAGE AMOUNT PAID PER MONTH (W / TMD FUNDS)	SALARIED EMPLOYEES ANNUAL BASE PAY (W / TMD FUNDS)	BONUSES AND COMMISSIONS (W/TMD FUNDS)	ANNUAL AMOUNT FUNDED WITH TMD FUNDS
1	Chief Executive Officer	Administration, Sponsorship, Marketing			\$ 37,650		\$ 37,650
2	Executive Producer	Marketing, Sales, Admin			\$ 65,000		\$ 65,000
3	Creative Director	Marketing, Sales, Admin			\$ 50,000		\$ 50,000
4	Media Development Director	Marketing, Sales, Admin			\$ 50,000		\$ 50,000
5	Producer	Marketing, Sales, Admin			\$ 40,000		\$ 40,000
6	Program Director – Forum	Marketing, Sales, Admin			\$ 35,000		\$ 35,000
						SUB TOTAL TMD FUNDED PAYROLL Pg 1	\$ 277,650
						TOTAL TMD FUNDED PAYROLL	Continued Pg 2

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	A	B	C	D	E	F	G
NO.	POSITION TITLE	JOB CLASSIFICATION (SALES/MARKETING/ ADMIN, ETC.)	FOR HOURLY EMPLOYEES - AVERAGE TOTAL HRS PER MONTH (W / TMD FUNDS)	AVERAGE AMOUNT PAID PER MONTH (W / TMD FUNDS)	SALARIED EMPLOYEES ANNUAL BASE PAY (W / TMD FUNDS)	BONUSES AND COMMISSIONS (W/TMD FUNDS)	ANNUAL AMOUNT FUNDED WITH TMD FUNDS
1	Program Director – Celebration Plaza	Marketing, Sales, Admin			\$ 35,000		\$ 35,000
2	Program Director – San Diego ALIVE!	Marketing, Sales, Admin			\$ 35,000		\$ 35,000
3	Program Director – Parkwide Programs	Marketing, Sales, Admin			\$ 35,000		\$ 35,000
4	Program Director – Centennial Stage	Marketing, Sales, Admin			\$ 35,000		\$ 35,000
5	Program Coordinator	Marketing, Sales, Admin			\$ 30,000		\$ 30,000
6							
SUB TOTAL TMD FUNDED PAYROLL Pg 2							\$ 170,000
TOTAL TMD FUNDED PAYROLL (Pg 1 + Pg 2)							\$ 447,650